FORM 10-Q

SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

(Mark One)

	ARTERLY REPORT PURSUANT (E ACT OF 1934	02011011 10 0	σ (ω)		
For the	quarterly period ended	Februar			
		OR			
	ANSITION REPORT PURSUANT CHANGE ACT OF 1934	TO SECTION 13	OR 15(d) OF THE SECU	RITIES
For the	transition period from		to _		
Commissi	ion file number 0-11330				
		EX, INC.			
	Exact name of registrant				
	DELAWARE			6-1124166	
(State o	or other jurisdiction of oration or organization)		(I.R	.S. Employer ification No.	
	PANORAMA TRAIL SOUTH,				
	ress of principal execut			(Zip Code)	
(Registı	rant's telephone number,	including area	code)	(716)385-666	6
Indiant	_	e last report.)		_	nonta
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Market Risk

Item 6. Exhibits and Reports on Form 8-K

SIGNATURES 15

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PART I. FINANCIAL INFORMATION

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PAYCHEX, INC. CONSOLIDATED BALANCE SHEETS (In thousands except share amounts)

	February 28, 1998	May 31, 1997
ASSETS	(UNAUDITED)	
Current assets:		
Cash and cash equivalents	\$ 19,072	\$ 50,213
Investments	216,727	132,780
Interest receivable	11,514	10,462
Accounts receivable	51,293	45 , 527
Deferred income taxes	2,098	2,560
Prepaid expenses and other current assets	4,976 	2,486
Current assets before ENS investments	305,680	244,028
Electronic Network Services investments (A)	1,357,695	896,633
Total current assets	1,663,375	1,140,661
Property and equipment - net	63 , 095	54 , 178
Deferred income taxes	581	72
Other assets	6 , 095	6,412
Total assets	\$1,733,146 ======	\$1,201,323 ======
LIABILITIES	=======	=======
Current liabilities:		
Accounts payable	\$ 4,787	\$ 5,649
Accrued compensation and related items	31,291	26,969
Deferred revenue	5 , 861	4,335
Reserve for workers' compensation	2,534	1,813
Accrued income taxes	8,132	1,774
Other current liabilities	11,585 	9,427
Current liabilities before ENS client deposits	64,190	49,967
Electronic Network Services client deposits (A	1,352,712	896,080
Total current liabilities	1,416,902	946,047
Other liabilities:		
Reserve for workers' compensation	1,124	928
Other long-term liabilities	3,941 	2,806
Total liabilities	1,421,967	949,781
STOCKHOLDERS' EQUITY		
Common stock, \$.01 par value, authorized		
300,000,000 shares; Issued: 108,745,068		
and 108,518,831, respectively	1,087	1,085
Additional paid-in capital	45,200	37,531
Retained earnings	264 , 892	212 , 926
Total stockholders' equity	311 , 179	251 , 542
Total liabilities and stockholders' equity	\$1,733,146	\$1,201,323

See notes to consolidated financial statements.

PAYCHEX, INC. CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED) (In thousands except per share amounts)

	For the three months		For the nine months	
	ended Feb	ruary 28,	ended February 28,	
	1998	1997	1998	1997
Service revenues:				
Payroll	\$122,239	\$ 97 , 934	\$335 , 632	\$269 , 945
HRS-PEO	9,634	8,420	26,361	22,948
Total service revenues	131,873	106,354	361,993	292 , 893
PEO direct costs billed (A)	139,482	89,208	363,166	238,210
Total revenue	271,355	195,562	725,159	531,103

⁽A) Electronic Network Services (ENS) investments and related client deposits result from the collection of funds for Taxpay and Direct Deposit products.

PEO direct costs (A) Operating costs Selling, general and	139,482 35,347	89,208 30,233	363,166 97,544	238,210 84,856
administrative expenses	61,674	51 , 099	166,668	137,569
Operating income Investment income	34,852 2,349	25,022 1,764	97,781 6,828	70,468 4,994
Income before income taxes Income taxes	37,201 10,825	26,786 7,500	104,609 30,441	75,462 21,035
Net income	\$ 26,376	\$ 19,286	\$ 74,168	\$ 54,427
Earnings per share	\$.24	\$.18	\$.68	\$.50
Diluted earnings per share	\$.24	\$.18	\$.68	\$.50
Cash dividends per share	\$.09	\$.06 =====	\$.24	\$.16 =====
Weighted-average shares outstanding	108,719 ======	108,346 ======	108,639 =====	107,853 ======
Weighted-average shares assuming dilution	109 , 994	109,489 =====	109,762 =====	109,071 =====

See notes to consolidated financial statements.

PAYCHEX, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) (In thousands)

For the nine months ended February 28,	1998	1997
OPERATING ACTIVITIES:		
Net income	\$ 74,168	\$ 54,427
Adjustments to reconcile net income	•	·
to cash provided by operating activities:		
Depreciation and amortization		
on depreciable and intangible assets	13,646	10,660
Amortization of premiums and		
discounts on securities	6,013	3,013
Net change in provision for deferred		
income taxes	(2,256)	(3,372)
Provision for bad debts	1,523	1,186
Net realized gains on sales		
of available-for-sale securities	(414)	(191)
Changes in operating assets and liabilities:		
Interest receivable	(1,052)	(1,147)
Accounts receivable	(7,289)	(1,187)
Prepaid expenses and other current assets	(2,490)	(1,148)
Accounts payable and other current liabilities	14,223	17,137
Net change in other assets and liabilities	1,237	479
Net cash provided by operating activities	97,309	79 , 857
INVESTING ACTIVITIES:		
Investment purchases of		
available-for-sale securities	(315,672)	(249,953)
Proceeds from sales of		
available-for-sale securities	134,060	152 , 909
Proceeds from maturities of		
available-for-sale securities	4,914	2,125
Net change in Electronic Network		
Services money market funds		
and other cash equivalents	(367 , 796)	(274 , 759)
Net change in Electronic Network		
Services client deposits	456 , 632	342 , 091
Additions to property and equipment,		
net of disposals	(21,764)	(13,219)
Purchases of other assets	(388)	(2,167)
Net cash used in investing activities	(110,014)	
DINANGING AGMINIMIDG.		
FINANCING ACTIVITIES:		
Proceeds and tax benefit from	7 (71	7 415
exercise of stock options	7,671	7,415
Dividends paid	(26,081)	(17 , 607)
Payment in lieu of issuance	(0.6)	
of fractional shares	(26)	406
Other		406
Net cash used in financing activities	(18,436)	(9,786)
nee caon abou in linancing accivities	(10,430)	(5, 766)

⁽A) Wages and payroll taxes of PEO worksite employees and their related benefit premiums and claims.

Increase (decrease) in cash and cash equivalents (31,141) 27,098

Cash and cash equivalents, beginning of period 50,213 19,999

Cash and cash equivalents, end of period \$ 19,072 \$ 47,097

See notes to consolidated financial statements. PAYCHEX, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) FEBRUARY 28, 1998

- The accompanying unaudited consolidated financial statements of A) Paychex, Inc., and its wholly-owned subsidiaries have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, the consolidated financial statements do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, the information furnished herein reflects all adjustments (consisting of items of a normal recurring nature) which are necessary for a fair presentation of the results for the interim periods. Operating results for the three months and nine months ended February 28, 1998, are not necessarily indicative of the results that may be expected for the year ended May 31, 1998. There is no significant seasonality to the Company's business, except that over 30% of new Payroll segment clients added in each of the last three fiscal years have been added during the third fiscal quarter. Consequently, greater sales commissions are earned in that quarter, resulting in higher selling expenses for the third quarter. The accompanying financial statements should be read in conjunction with the financial statements and footnotes presented in the Company's Form 10-K and Annual Report for the year ended May 31, 1997.
- B) Earnings per share, diluted earnings per share, cash dividends per share, weighted-average shares outstanding, weighted-average shares assuming dilution and all other applicable information for the three months and nine months ended February 28, 1997, have been adjusted to reflect a three-for-two stock split effected in the form of 50% stock dividends to holders of record on May 8, 1997, and distributed on May 29, 1997.
- C) Effective for the three months ended February 28, 1998, the Company adopted Statement of Financial Accounting Standards (SFAS) No. 128, "Earnings Per Share". All earnings per share information has been restated to conform with this SFAS. In accordance with this SFAS, the Company's earnings per share is determined by dividing net income for the period by the weighted-average common shares outstanding for that period. The Company's diluted earnings per share is determined by dividing net income for the period by the sum of the weighted-average common shares outstanding plus the assumed exercise of dilutive stock options for that period, as determined under the treasury stock method. For the three and nine months ended February 28, 1998, stock options were exercised for 51,392 and 226,777 shares of the Company's common stock, respectively.
- D) Recently issued accounting standards: In June 1997, the Financial Accounting Standards Board (FASB) issued SFAS No. 130, "Reporting Comprehensive Income," which is effective for fiscal years beginning after December 15, 1997. SFAS No. 130 establishes standards for reporting and display of comprehensive income and its components in a full set of general-purpose financial statements. Comprehensive income is defined as "the change in equity of a company during a period from transactions and other events and circumstances from non-owner sources." It includes all changes in equity during the period except those resulting from investments by owners and distributions to owners. The Company's management believes that adoption of this SFAS will not have an effect on the Company's future results of operations or financial position.

In June 1997, the FASB issued SFAS No. 131, "Disclosures about Segments of An Enterprise and Related Information," which is effective for fiscal years beginning after December 15, 1997. SFAS No. 131 establishes standards for the way that public business enterprises report information about operating segments in annual financial statements and requires that those enterprises report selected information about operating segments in interim financial reports issued to shareholders. It also establishes standards for related disclosures about products and services, geographic areas, and major customers. The Company's management has not yet completed its review of this SFAS.

In March 1998, the Accounting Standards Executive Committee issued Statement of Position (SOP) 98-1, "Accounting for Computer Software Developed For or Obtained For Internal-Use", which is effective for fiscal years beginning after December 15, 1998. The SOP requires preliminary stage project costs to be expensed as incurred. Once a project is in the application development stage, the SOP requires all external direct costs for materials and services and payroll and related fringe benefit costs to be capitalized, and subsequently amortized over the estimated useful life of the project. Currently, the Company incurs certain costs to enhance its computer programs and all such costs are expensed as incurred. In addition, expenditures for

major software purchases from external sources are capitalized and amortized by the straight-line method over their estimated useful lives. The Company's management has not yet assessed what the impact of the SOP will be on the Company's future results of operations or financial position.

E) Certain amounts from the prior year are reclassified to conform to fiscal 1998 presentations.

F) Property and equipment - net:

	February 28, 1998	May 31, 1997
(In thousands)	(UNAUDITED)	(AUDITED)
Land and improvements	\$ 2,815	\$ 2,789
Buildings and improvements	24,739	24,672
Data processing equipment and software	61 , 555	50,973
Furniture, fixtures and equipment	51,124	44,251
Leasehold improvements	6,272	3,582
	146,505	126,267
Less accumulated depreciation and amortization	83,410	72,089
	\$ 63,095	\$ 54,178
	======	======

H) Segment financial information: The Company operates in two business segments: Payroll and Human Resource Services-Professional Employer Organization (HRS-PEO). The Payroll segment is engaged in the preparation of payroll checks, internal accounting records, all Federal, state and local payroll tax returns, and collection and remittance of payroll obligations for small- to medium-sized businesses. The HRS-PEO segment specializes in providing small- and medium-sized businesses with cost-effective outsourcing solutions for their employee benefits. HRS-PEO products include 401(k) plan recordkeeping services, group benefits and workers' compensation insurance services, section 125 plans, employee handbooks and management services. As an outsourcing solution, HRS-PEO relieves the business owner of human resource administration, employment regulatory compliance, workers' compensation coverage, health care and other employee related responsibilities. Consistent with PEO industry practice, HRS-PEO revenue includes all amounts billed to clients for the services provided.

citetics for the services provid					
			and unaudited)		
	For the three months For the nine mo				
	ended February 28, ended Febru				
	1998	1997	1998	1997	
Total revenue:	1000	1001	1990	1001	
	6100 000	ć 07 02 <i>4</i>	¢225 (22	¢2.60 04E	
Payroll	\$122,239	\$ 97 , 934	\$335 , 632	\$269 , 945	
HRS-PEO revenue:					
Service revenue	9,634	8,420	26,361	22 , 948	
PEO direct costs billed (A)	139,482	89,208	363,166	238,210	
Total HRS-PEO revenue	149,116	97,628	389,527	261,158	
rocar mo reo revenue					
m-+-1					
Total revenue	271,355	195,562	725,159	531,103	
PEO direct costs (A)	139,482	89 , 208	363 , 166	238,210	
Total revenue less					
PEO direct costs	131,873	106,354	361,993	292,893	
Operating costs:					
Payroll	33,105	27 220	90,943	77,353	
=		27,228	•		
HRS-PEO	2,242	3,005	6,601	7,503	
Total operating costs	35 , 347	30,233	97 , 544	84 , 856	
	======	======	======		
Selling, general and					
administrative expenses:					
Payroll	53,051	44,821	145,727	121,449	
=	•	•	•		
HRS-PEO	7,219	4,488	17,859	11,137	
Total selling, general and					
administrative expenses	60 , 270	49,309	163 , 586	132 , 586	
	======	======	======	======	
Operating income:					
Payroll	36,083	25,885	98,962	71,143	
HRS-PEO	173	927	1,901	4,308	
HRS-PEO	1/3	927	•	•	
Total operating income	36 , 256	26,812	100,863	75 , 451	
General corporate expenses	1,404	1,790	3,082	4,983	
Investment income	2,349	1,764	6,828	4,994	
Income before income taxes	\$ 37,201	\$ 26,786	\$104,609	\$ 75,462	
THEOMIC DETOTE THEOMIC CAXES	\$ 57,201	20,700	7104,009	7 75,402	

⁽A) Wages and payroll taxes of PEO worksite employees and their related benefit premiums and claims.

Item 2. Management's Discussion and Analysis of

Management's discussion and analysis reviews the Company's operating results for the three months and nine months ended February 28, 1998 and 1997, and its financial condition at February 28, 1998. The focus of this review is on the underlying business reasons for significant changes and trends affecting revenues, net income and financial condition. This review should be read in conjunction with the February 28, 1998 consolidated financial statements, and the related notes to consolidated financial statements contained in this Form 10-Q. Forward-looking statements in this management's discussion and analysis are qualified by the cautionary statement at the end of this discussion.

RESULTS	OF	CONSOLIDATED	OPERATIONS

(In	thousands	except	per	share	amounts)
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For the three months ended February 28,	1998	Change	1997
Service revenues Total revenue Operating income Net income Diluted earnings per share	\$131,873	+24.0%	\$106,354
	\$271,355	+38.8%	\$195,562
	\$ 34,852	+39.3%	\$ 25,022
	\$ 26,376	+36.8%	\$ 19,286
	\$.24	+33.3%	\$.18
For the nine months ended February 28,	1998	Change	1997
Service revenues Total revenue Operating income Net income Diluted earnings per share	\$361,993	+23.6%	\$292,893
	\$725,159	+36.5%	\$531,103
	\$ 97,781	+38.8%	\$ 70,468
	\$ 74,168	+36.3%	\$ 54,427
	\$.68	+36.0%	\$.50

The Company's record levels of service revenues, total revenue and net income resulted from continued growth in its client base, increased utilization of ancillary services, and decreased operating and selling, general and administrative expenses as a percent of service revenues and total revenue. PAYROLL SEGMENT

(In thousands)

(In thousands) For the three months ended February 28,	1998	Change	1997
Payroll service revenue	\$122,239	+24.8%	\$ 97,934
Payroll operating income	\$ 36,083	+39.4%	\$ 25,885
For the nine months ended February 28,	1998	Change	1997
Payroll service revenue	\$335,632	+24.3%	\$269,945
Payroll operating income	\$ 98,962	+39.1%	\$ 71,143
Client statistics at February 28,	1998	Change	1997
Payroll clients Taxpay clients Direct Deposit clients Check Signing clients	286.6	+11.9%	256.1
	212.2	+25.6%	169.0
	97.0	+37.8%	70.4
	31.8	+23.3%	25.8

Revenues: Payroll, Taxpay, Direct Deposit and other payroll revenues include service fees and investment income. Investment income is earned during the period between collecting client funds and remitting the funds to the applicable tax authorities or client employees from Taxpay and Direct Deposit products. Client base gains continue to be the main reason for the increased Payroll segment revenues for the three months and nine months ended February 28, 1998.

Operating income: Operating income for the three months and nine months ended February 28, 1998, increased as a result of continued growth of the client base and utilization of ancillary services, plus continued leveraging of the segment's operating and selling, general and administrative expenses as percent of revenue. The segment's operating and selling, general and administrative expenses as a percent of revenue decreased to 70.5% for both the three months and nine months ended February 28, 1998, as compared to 73.6%, for same periods in the prior fiscal year.

Effective July 1, 1997, the Company complied with the Internal Revenue Service's Electronic Funds Transfer Payment Service by making client tax payments "good funds" one business day earlier. Therefore, revenue and operating income for the quarter was reduced by lower levels of tax-exempt municipal security investments. The Company offset these reductions by a modest price increase for its Taxpay services.

(In thousands)

For the three months ended February 28,	1998	Change	1997
HRS-PEO service revenue	\$ 9,634	+14.4%	\$ 8,420
PEO direct costs billed	139,482	+56.4%	89 , 208
Total HRS-PEO revenue	149,116	+52.7%	97 , 628
PEO direct costs	139,482	+56.4%	89 , 208

HRS-PEO operating income	\$ 173 	-81.3%	\$ 927
For the nine months ended February 28,	1998	Change	1997
HRS-PEO service revenue PEO direct costs billed	\$ 26,361 363,166	+14.9% +52.5%	\$ 22,948 238,210
Total HRS-PEO revenue PEO direct costs	389,527 363,166	+49.2% +52.5%	261,158 238,210
HRS-PEO operating income	\$ 1,901	-55.9%	\$ 4,308
Client statistics at February 28,	1998	Change	1997
401(k) clients PEO worksite employees	5.2 18.2	+100.0% + 51.7%	2.6 12.0

Revenues: For the three and nine months ended February 28, 1998, the increase in HRS-PEO service revenue was due to gains in the number of 401(k) recordkeeping clients, section 125 cafeteria plan clients and PEO worksite employees, but was somewhat offset by decreased revenues from Handbook products. Fiscal 1998 revenues are expected to grow as the Company continues to increase 401(k) clients, section 125 cafeteria plan clients, PEO worksite employees and other HRS-PEO ancillary product sales.

Operating income: For the three and nine months ended February 28, 1998, the decrease in HRS-PEO operating income was primarily due to lower average selling prices for the Company's PEO products and continued investments for the Company's PEO operations and centralization activities. These factors were somewhat offset by strong sales growth of the Company's 401(k) recordkeeping services.

PEO direct costs billed and direct costs: Consistent with industry practices and generally accepted accounting principles, PEO revenues reported in the consolidated statements of income include the service fee, plus the direct costs billed to clients for the wages and payroll taxes of worksite employees, their related benefit premiums and claims and other direct costs. The Company continually manages the costs related to employee benefits, including workers' compensation liabilities. The Company records reserves for workers' compensation claims costs at the expected liability amount based on the estimated loss exposure considering the maximum potential exposure under the workers' compensation deductible insurance policies. At February 28, 1998, the recorded reserve is at the maximum exposure under these insurance policies. The increases in PEO direct costs billed and direct costs are reflective of the increases in the number of PEO worksite employees. INVESTMENT INCOME

(In thousands) For the three months ended February 28,	1998	Change	1997
Investment income	\$2 , 349	+33.2%	\$1,764
For the nine months ended February 28,	1998	Change	1997
Investment income	\$6 , 828	+36.7%	\$4 , 994

Investment income earned from the Company's Investments, which does not include the income earned from ENS investments, has grown primarily as a result of increases in investment balances generated from successive gains in operating cash flows. Investment income for fiscal 1998 is expected to grow as a result of increased net income and investment of subsequent operating cash flows, but will be impacted by typical changes in market rates of interest.

INCOME TAXES

The Company's effective tax rate for the three months ended February 28, 1998 and 1997 was 29.1% and 28.0%, respectively. The Company's effective tax rate for the nine months ended February 28, 1998 and 1997 was 29.1% and 27.9%, respectively. The effective tax rate for the three months and nine months ended February 28, 1998, was impacted by the reduction of investment income earned from lower levels of tax-exempt municipal securities and by the increase in taxable service fee revenue charged for the Company's Taxpay services. Fiscal 1998's effective tax rate is expected to approximate 29.1%.

LIQUIDITY AND CAPITAL RESOURCES Consolidated operating cash flows:

(In thousands)

1998 For the nine months ended February 28, Change ______ \$97,309 +21.9% \$79,857 Operating cash flows ______

The increase in operating cash flows resulted primarily from the continued achievement of record net income for the nine months ended February 28, 1998. Projected operating cash flows are expected to be adequate to support normal business operations and continued growth, planned purchases of property and

equipment and dividend payments. Furthermore, at February 28, 1998, the Company had \$235.8 million in available cash and investments and \$262.5 million of available, unsecured and unused lines of credit.

Investments and ENS investments: Investments and ENS investments consist of various government securities, investment grade municipal securities, money market funds and other cash equivalents that are available-for-sale. The Company is exposed to credit risk in connection with these investments through the possible inability of the borrowers to meet the terms of the bonds. The Company attempts to limit credit risk by investing primarily in AAA- and AA-rated securities, A-rated or better money market funds and by limiting amounts that can be invested in any single instrument. The Company invests in short- to intermediate-term securities as they are less sensitive to interest rate fluctuations. At February 28, 1998, the portfolio of securities had an average duration of 2.7 years. The Investments and ENS investments balances continue to increase from positive operating cash flows and increases in Taxpay and Direct Deposit client counts. In addition, the Company redirected over \$25.0 million of excess available Corporate cash balances into municipal securities during the three months ended February 28, 1998, in order to increase the return earned on these available funds. Purchases of property and equipment:

(In thousands)

For the nine months ended February 28, 1998 Change _ -----Purchases of property and equipment \$21,936 +60.0% \$13,745 ______

Purchases of property and equipment for the nine months ended February 28, 1998 increased over 1997 as a result of additional data processing and personal computer equipment, workstations, and leasehold improvements at the Company's expanding branches. Purchases of property and equipment in fiscal 1998 are expected to range from \$25 to \$30 million.

Cash dividends:

(In thousands except per share amounts) 1998 For the nine months ended February 28, \$26,081 +48.1% \$17,607 \$.24 +50.0% \$.16 Cash dividends Cash dividends per share ______

On October 2, 1997, the Company's Board of Directors declared a 50% increase in the Company's quarterly dividend from \$.06 per share to \$.09 per share. January 8, 1998, the Board established a policy of setting future dividend record dates on the 1st business day of February, May, August, and November with the dividend payable date on the 15th or first business day thereafter of the same month.

Recently issued accounting standards: In June 1997, the Financial Accounting Standards Board (FASB) issued SFAS No. 130, "Reporting Comprehensive Income," which is effective for fiscal years beginning after December 15, 1997. SFAS No. 130 establishes standards for reporting and display of comprehensive income and its components in a full set of general-purpose financial statements. Comprehensive income is defined as "the change in equity of a company during a period from transactions and other events and circumstances from non-owner sources." It includes all changes in equity during the period except those resulting from investments by owners and distributions to owners. The Company's management believes that adoption of this SFAS will not have an effect on the Company's future results of operations or financial position.

In June 1997, the FASB issued SFAS No. 131, "Disclosures about Segments of An Enterprise and Related Information," which is effective for fiscal years beginning after December 15, 1997. SFAS No. 131 establishes standards for the way that public business enterprises report information about operating segments in annual financial statements and requires that those enterprises report selected information about operating segments in interim financial reports issued to shareholders. It also establishes standards for related disclosures about products and services, geographic areas, and major customers. The Company's management has not yet completed its review of this SFAS.

In March 1998, the Accounting Standards Executive Committee issued Statement of Position (SOP) 98-1, "Accounting for Computer Software Developed For or Obtained For Internal-Use", which is effective for fiscal years beginning after December 15, 1998. The SOP requires preliminary stage project costs to be expensed as incurred. Once a project is in the application development stage, the SOP requires all external direct costs for materials and services and payroll and related fringe benefit costs to be capitalized, and subsequently amortized over the estimated useful life of the project. Currently, the Company incurs certain costs to enhance its computer programs and all such costs are expensed as incurred. In addition, expenditures for major software purchases from external sources are capitalized and amortized by the straight-line method over their estimated useful lives. The Company's management has not yet assessed what the impact of the SOP will be on the Company's future results of operations or financial position.

In an effort to give investors a well-rounded view of the Company's current condition and future opportunities, this Form 10-Q includes comments by the Company's management about future performance and results. Because they are forward-looking, these forecasts involve uncertainties. They include risks of general market conditions, including demand for the Company's products and services, competition and price levels; changes in the laws regulating collection and payment of payroll taxes, professional employer organizations, and employee benefits, including 401(k) plans, workers' compensation, and section 125 plans; delays in the development and marketing of new products and services; the possibility of catastrophic events that could impact the Company's operating facilities, computer technology and communication systems; changes in short- and long-term interest rates and the credit rating of municipal securities held in the Company's investment portfolios.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Not applicable.

PART II. OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits:

Exhibit 27.1-3, "Financial Data Schedules" are filed electronically.

(b) Reports on Form 8-K: There were no reports filed on Form 8-K during the three month period ended February 28, 1998.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PAYCHEX, INC.

Date: April 7, 1998 /s/ B. Thomas Golisano

B. Thomas Golisano Chairman, President and

Chief Executive Officer

Date: April 7, 1998 /s/ John M. Morphy

John M. Morphy Vice President, Chief Financial Officer and

Secretary

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THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE AUGUST 31, 1997 CONSOLIDATED FINANCIAL STATEMENTS AND RELATED NOTES TO CONSOLIDATED FOR FINANCIAL STATEMENTS OF PAYCHEX, INC., AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

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<F1>SECURITIES - Includes amounts related to Electronic Network Services investments with a balance at August 31, 1997 and 1996 of \$920,565 and \$608,032, respectively. </FN>

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