SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report: September 15, 1998 (Date of earliest event reported)

PAYCHEX, INC.

(Exact name of registrant as specified in its charter)

DELAWARE 0-11330 16-1124166 (State of incorporation) (Commission (IRS Employer File Number) Identification Number)

911 PANORAMA TRAIL SOUTH, ROCHESTER, NEW YORK 14625-0397 (Address of principal executive offices) (Zip Code)

(716) 385-6666

(Registrant's telephone number, including area code)

ITEM 5. OTHER EVENTS

The registrant's press release dated September 15, 1998, regarding its financial results for the three months ended August 31, 1998, is attached.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PAYCHEX, INC.

Date: September 15, 1998 /s/ B. Thomas Golisano

B. Thomas Golisano Chairman, President and Chief Executive Officer

Date: September 15, 1998 /s/ John M. Morphy

John M. Morphy

Vice President, Chief Financial Officer and

Secretary

FOR IMMEDIATE RELEASE

John M. Morphy, Chief Financial Officer

Paychex, Inc. 716-383-3406

or

Jan Shuler 716-383-3406

Paychex, Inc.

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PAYCHEX, INC. REPORTS RECORD FIRST QUARTER RESULTS

ROCHESTER, NY, September 15, 1998 -- Paychex, Inc. (NASDAQ: PAYX) today announced record net income of \$31.4 million or \$.19 diluted earnings per share for the first quarter ended August 31, 1998, a 36% increase over net income of \$23.1 million or \$.14 diluted earnings per share for the same period last year. Total service revenues were \$139.3 million, an increase of 23% over \$112.9 million for the same period last year.

PAYROLL SEGMENT

For the quarter ended August 31, 1998, operating income from payroll services increased 31% to \$53.9 million from \$41.2 million for the same period last year. Payroll service revenue was \$128.0 million, an increase of 22% over \$104.9 million for the same period last year.

The increases in revenues and operating income were the result of an 11% year-over-year increase in the Company's payroll client base and the continued growth of the Taxpay and Direct Deposit products. Paychex currently services 300,900 payroll clients, with 228,900 utilizing Taxpay, the Company's tax filing and payment feature, 112,400 taking advantage of the Company's Direct Deposit product and 35,300 using the Company's Check Signing option.

HRS-PEO SEGMEN

For the quarter ended August 31, 1998, operating income for the HRS-PEO segment increased 117% to \$2.6 million from \$1.2 million for the same period last year. HRS-PEO service revenue was \$11.3 million, an increase of 40% over

\$8.1 million for the same period last year.

The increases in service revenue and operating income for the quarter were due to the continued expansion of the segment's client bases, which produced higher recurring revenues. As of August 31, 1998, the segment had 6,700 401(k) plan recordkeeping clients, 17,300 section 125 clients, and 19,000 PEO worksite employees, an increase of 86%, 24%, and 31%, respectively, over August 31, 1997 levels. Segment results also benefited from the consolidation of the PEO administrative functions in Rochester, NY, completed in February 1998.

CORPORATE EXPENSES

Corporate expenses are primarily related to the Information Technology, Organizational Development, Finance and Senior Management functions of the Company. For the quarter ended August 31, 1998, operating expenses increased 23% from \$12.1 million to \$14.9 million. The period's increase is primarily due to additional employees required to support the continued growth of the Company's business segments, and from increased national marketing efforts, commenced in the third quarter of 1998.

B. Thomas Golisano, Chairman, President, and Chief Executive Officer of Paychex said, "First quarter fiscal 1999 is reflective of consistent results achieved the last several years. We reached another milestone as we are now servicing over 300,000 payroll clients. Expansion of our payroll client base and their utilization of our ancillary services continue to generate excellent results. Profits from the HRS-PEO segment continue to improve as we realize the benefits of expansion efforts and optimize the segment's support functions. HRS-PEO results are gradually becoming more important to the total profits of Paychex."

PAYCHEX, INC. CONSOLIDATED STATEMENTS OF INCOME (In thousands, except per share amounts)

| | For the three m August 31, 1998 | August 31, |
|---|---------------------------------------|-----------------------------|
| Service revenues: Payroll HRS-PEO | \$127,982 11,307 | \$104,865 8,082 |
| Total service revenues PEO direct costs billed (A) | 139,289 142,498 | 112,947 105,636 |
| Total revenue | 281,787 | |
| PEO direct costs (A) Operating costs Selling, general and administrative expenses | · | 105,636 30,306 52,284 |
| Operating income Investment income | 41,643 2,961 | 30,357 2,188 |
| Income before income taxes Income taxes | 44,604 | 32,545 9,471 |
| Net income | \$ 31,401 | \$ 23,074 |
| Basic earnings per share (B) | \$.19 | \$.14 |
| Diluted earnings per share (B) | \$.19 | \$.14 |
| Weighted-average common shares outstanding (B) | ====== 163 , 277 | • |
| Weighted-average shares assuming dilution (B) | 165,525 | 164,441 |
| Cash dividends per common share (B) | ====== \$.06 ====== | \$.04 ====== |

- $(\mbox{\ensuremath{A}})$ Wages and payroll taxes of PEO worksite employees and their related benefit premiums and claims.
- (B) Financial information for the period ended August 31, 1997, has been adjusted for a three-for-two stock split distributed in May 1998.

PAYCHEX, INC. CONSOLIDATED BALANCE SHEETS (In thousands)

| | A. | ugust 31 , 1998 | May 31, 1998 |
|---------------------------|----|---------------------------|-----------------------|
| ASSETS | | | |
| Current assets: | | | |
| Cash and cash equivalents | \$ | 49,519 | \$ 35 , 571 |
| Investments | | 219,350 | 214,967 |

| Interest receivable Accounts receivable | 11,759 66,332 | 13,227 54,596 |
|--|--|--|
| Deferred income taxes Prepaid expenses and other current assets | 3,960 | 1,525 4,391 |
| Current assets before ENS investments Electronic Network Services investments | 350,920 1,110,205 | 324,277 1,154,501 |
| Total current assets Property and equipment - net Deferred income taxes Other assets | 1,461,125 62,986 866 5,980 | 1,478,778 64,698 517 5,794 |
| Total assets | \$1,530,957 | \$1,549,787 |
| LIABILITIES Current liabilities: Accounts payable Accrued compensation and related items Deferred revenue Accrued income taxes Deferred income taxes Other current liabilities | \$ 6,589 26,287 3,014 10,581 1,511 17,094 | \$ 10,496 33,649 4,443 2,628 - 13,960 |
| Current liabilities before ENS client deposits Electronic Network Services client deposits | 65,076 1,103,784 | 65 , 176 |
| Total current liabilities Other long-term liabilities | 1,168,860 5,110 | 1,215,660 4,520 |
| Total liabilities | 1,173,970 | 1,220,180 |
| STOCKHOLDERS' EQUITY Common stock, \$.01 par value, authorized 300,000 shares Issued: 163,382/ August 31, 1998 and 163,188/ May 31, 1998 Additional paid-in capital | 1,634 49,989 | 1,632 46,463 |
| Retained earnings Accumulated other comprehensive income | 299,709 5,655 | 278,107 3,405 |
| Total stockholders' equity | 356 , 987 | 329,607 |
| Total liabilities and stockholders' equity | \$1,530,957 ====== | |
| PAYCHEX. INC. | | |

PAYCHEX, INC. BUSINESS SEGMENT INFORMATION (In thousands)

The Company has two business segments: Payroll and Human Resource Services-Professional Employer Organization (HRS-PEO). The Payroll segment is engaged in the preparation of payroll checks, internal accounting records, all federal, state and local payroll tax returns, and collection and remittance of payroll obligations for small- to medium-sized businesses. The HRS-PEO segment specializes in providing small- and medium-sized businesses with cost-effective outsourcing solutions for their employee benefits. HRS-PEO products include 401(k) plan recordkeeping services, group benefits and workers' compensation insurance services, section 125 plans, employee handbooks and management services. As an outsourcing solution, HRS-PEO relieves the business owner of human resource administration, employment regulatory compliance, workers' compensation coverage, health care and other employee related responsibilities. Consistent with PEO industry practice, HRS-PEO revenue includes all amounts billed to clients for the services provided. Corporate expenses are primarily related to the Information Technology, Organizational Development, Finance and Senior Management functions of the Company.

| | For the three | months ended |
|-------------------------------------|--------------------|--------------|
| | August 31, | August 31, |
| | 1998 | 1997 |
| Total revenue: | | |
| Payroll | \$127 , 982 | \$104,865 |
| HRS-PEO revenue: | | |
| Service revenue | 11,307 | 8,082 |
| PEO direct costs billed (A) | 142,498 | 105,636 |
| | | |
| Total HRS-PEO revenue | 153,805 | 113,718 |
| | | |
| Total revenue | 281,787 | 218,583 |
| PEO direct costs (A) | 142,498 | 105,636 |
| | | |
| Total revenue less PEO direct costs | 139,289 | 112,947 |
| | ====== | |
| Operating income: | | |
| Payroll | 53,888 | 41,234 |
| | | |

| HRS-PEO | 2,611 | 1,204 |
|--------------------------------------|-----------------|-----------------|
| Total operating income | 56 , 499 | 42,438 |
| Corporate expenses Investment income | 14,856 2,961 | 12,081 2,188 |
| | | |
| Income before income taxes | \$ 44,604 | \$ 32,545 |
| | ====== | ====== |

(A) Wages and payroll taxes of PEO worksite employees and their related benefit premiums and claims.

"SAFE HARBOR" STATEMENT UNDER THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

Certain written and oral statements made by the Company's management may constitute "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995. Forward-looking statements are identified by such words and phrases as "expects" and "could be." Because they are forward-looking, they should be evaluated in light of important risk factors. These risk factors include general market conditions, including demand for the Company's products and services, competition and price levels; changes in the laws regulating collection and payment of payroll taxes, professional employer organizations, and employee benefits, including 401(k) plans, workers' compensation, and section 125 plans; delays in the development and marketing of new products and services; the possibility of catastrophic events that could impact the Company's operating facilities, computer technology and communication systems, including Year 2000 issues; and changes in short- and long-term interest rates and the credit rating of securities held in the Company's investment portfolios.